



REALTOR®

LRLeadership 2010

Recognizing that leadership development is an essential element in the process of improving our Association and profession, Louisiana REALTORS® administers its LRLeadership Program. Through this program, Louisiana REALTORS® attempts to identify emerging REALTOR® leaders in the state, encourage them with motivational activities, and assist in sharpening their leadership skills in the hope they will exert a strong positive influence on the future of the Association and profession.

The participants work together in a training course which combines individual study, group sessions, and actual project experience in using leadership skills. Training sessions include identification of leadership skills, team-building exercises, procedures for goal setting, personal profile analysis, network building, and improving communications skills.

OBJECTIVES

Objectives of the LRLeadership Program are:

- To identify Louisiana REALTORS® who have demonstrated leadership potential through job-related and community activities.
- To train participants by developing leadership skills.
- To motivate participants by:
 - *Increasing awareness of real estate and association management issues and challenges;*
 - *Involvement in problem-solving activities on issues of current interest; and*
 - *Providing a network of leaders across the state who are actively involved in improving our Association and profession.*

APPLICATION PROCEDURE

Applications for the LRLeadership Program are invited from LR members interested in participating.

Applications are reviewed and participants are selected. The number of participants selected is limited to approximately 20 to encourage maximum personal participation. Efforts are made to balance participants according to business specialty, geography, race and sex.

Tuition for the program is \$1000. This includes the training sessions, meals and instructional materials. **Additional costs to the participants will include transportation from home to the retreat site and overnight accommodations.**

Application forms should include as much information as possible. However, answers should be limited to the space available. **Deadline for application is Monday, March 1, 2010. NO APPLICATION WILL BE ACCEPTED AFTER THE DEADLINE.**

SELECTION CRITERIA

Participation in *LRLeadership* is open to REALTORS® living in the State of Louisiana. A maximum of 24 individuals will be appointed to participate in the program. Since the number of appointments to *LRLeadership* is limited, applicants who are not selected are encouraged to reapply in subsequent years.

Participants will be chosen based upon the information completed on this application. LR will be seeking representation from a cross-section of the profession. These leaders and potential leaders will be active in business, education, the arts, religion, government, community-based organizations, ethics or minority groups, or real estate specialty areas, and will reflect the diversity of the organization.

Attendance at retreats and some additional meetings will be mandatory. Those who fail to attend may be asked to withdraw, with no refund of tuition, or completion of the program.

LRLeadership

CONFIDENTIAL APPLICATION FOR APPOINTMENT – 2010

INSTRUCTIONS

Type or print legibly in black ink. Please complete each section fully. Limit answers to the available space. Application must be signed by both applicant and employer/sponsor and returned no later than March 1, 2010. A photo needs to be attached with application as well.

I. PERSONAL DATA

Full Name: _____

Age: _____ Gender: Male _____ Female _____ Race: _____

Business Address: _____

Home Address: _____

Cell Phone: _____ Office Phone: _____

Email Address: _____ Fax: _____

Year Licensed: _____ Length of Residence in LA: _____

Real Estate Specialty/ies (Residential, Appraisal, Commercial, etc.): _____

Real Estate Designation/s Earned or in Progress: _____

If Married, Spouse Name: _____

Number of Children: _____ Children's Names and Ages: _____

Hobbies: _____

II. EDUCATION

(Begin with high school, college/s, advanced degrees and/or specialized training)

A. Name and Location of School Dates (From-To) Degree Major

B. Special Awards for Academic Performance/Activities:

III. WORK EXPERIENCE

Present Firm Name: _____ Title: _____ Since (Mo. /Yr.): _____

A. Briefly describe your responsibilities in your job:

B. List previous work experience in reverse chronological order (include active military duty):

<u>Organization/Firm</u>	<u>Title/Responsibility</u>	<u>From</u>	<u>To</u>
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C. What do you consider your highest career achievement to date?

D. Local Board Involvement: Positions Held or Assignments

IV. COMMUNITY INVOLVEMENT

A. Include community, civic, religious, political, government, social, athletic, or other activities. Do not include business/professional activities. Indicate major role in the organization at this time

Organization: _____

Describe Responsibilities: _____

Organization: _____

Describe Responsibilities: _____

Organization: _____

Describe Responsibilities: _____

C. How much time each month do you commit to volunteer work? _____

D. If you have not had the time or interest to become actively involved, what conditions have changed that now enable you to see involvement in the community?

V. GENERAL INFORMATION

(One of the goals of LRLeadership is to build a network of Association leaders who can enhance their problem-solving and other leadership abilities through shared perspectives and working together.)

A. What do you feel are the **three** most significant challenges facing the real estate profession today?

1. _____

2. _____

3. _____

What do you feel needs to be done about one of these issues?

B. List 3 interesting facts about you that are not real estate related.

1. _____

2. _____

3. _____

C. What specific skills/knowledge do you hope to gain from your participation in LRLeadership?

VI. COMMITMENT

(To graduate from LRLeadership, a participant is expected to attend **all** sessions.)

- **Retreat 1: April 14-15, 2010 (Church Street Inn/Natchitoches, LA)**
***Accommodations: \$89 to \$125**
- **Retreat 2: June 10-11, 2010 (Maison Dupuy Hotel/New Orleans, LA)**
***Accommodations: \$89 to \$99**
- **Retreat 3: July 15-16, 2010 (L'Auberge Du Lac Hotel & Casino/Lake Charles, LA)**
***Accommodations: \$129**
- **Retreat 4: September 14, 2010 (The Longview House/Baton Rouge, LA)**
***Accommodations: \$99 to \$130**

*Overnight accommodations must be paid for by participants.

**Louisiana REALTORS® reserves the right to re-schedule retreats due to speaker conflict, emergency, etc. If for any reason this does occur, attendees will be notified in a timely and appropriate fashion.

I understand the purposes of the LRLeadership program and, if I am selected, I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant missing more than the allotted attendance requirement, for whatever reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded. I understand the above commitments and agree to be bound by them in signing this application.

Applicant Signature: _____ Date: _____

Print Name: _____

TUITION

If accepted into the LRLeadership program, you or your broker/sponsor must turn in \$1000 tuition fee which covers all program costs and meals at retreats.

👤 Please indicate below who will pay the \$1000 tuition fee?
(All participants are encouraged to pay a portion of the tuition themselves.)

Your broker/sponsor _____ Your Local Board _____ You _____

BROKER/SUPERVISOR COMMITMENT (if applicable)

This application has the approval of this organization and the applicant has our full support which includes time required to participate in the program.

Firm Name: _____

Signature: _____ Title: _____

Print Name: _____ Phone Number: _____

APPLICATION SHOULD BE MAILED TO:

P.O. BOX 14780; BATON ROUGE, LA 70898, ATTENTION: AMY PHUPHANICH

OR FAXED TO: 225-926-5922 (ATTENTION: AMY PHUPHANICH)

DEADLINE FOR APPLICATIONS IS MARCH 1, 2010.